ONE FLAG. MULTIPLE SOLUTIONS.
For more than 145 years, The China Navigation Company (CNCo) has been helping customers achieve shipping and supply chain efficiencies through our comprehensive range of sustainable shipping solutions all over the world.

We back our products up by our commitment to delivering superior and reliable customer service. We hold ourselves to high professional standards and conduct, recognising that our customers, partners and staff deserve the best.

We started on the banks of the Yangtze River in 1872 where we operated a modest fleet of Mississippi-style paddle steamers. Today, we are headquartered in the bustling city state of Singapore, where, through our two business divisions, Swire Shipping and Swire Bulk, we own and operate more than 150 modern and eco-friendly vessels. We offer multi-purpose liner services for the transportation of containerised, breakbulk, heavylift and project cargoes in addition to providing dry bulk and bulk logistics services globally.

With over 2,800 onshore and seafaring staff globally, we enable trade in more than 90 countries, ensuring that we will always be able to serve our customers and meet their needs every time, wherever they may be.
CATERING TO DIVERSITY IN GLOBAL TRADE

Our owned fleet is designed and built to create sustainable and market-leading shipping solutions for our clients.

23
MILLION TONNES OF CARGO CARRIED IN 2018

FLEET CAPACITY OF
7.25
MILLION DWT

HQ SINGAPORE | AMERICAN SAMOA | AUSTRALIA | BRAZIL
CANADA | FIJI | GERMANY | GREATER CHINA | INDIA
NEW CALEDONIA | NEW ZEALAND | PAPUA NEW GUINEA
SAMOA | UNITED KINGDOM | UNITED STATES

OUR SOLUTIONS

LINER SHIPPING

BREAKBULK
(BULK PARCELLING)

DRYBULK

BULK LOGISTICS
(SPECIALISED SOLUTIONS)
Swire Shipping is the liner shipping division of CNCo. With over 145 years of experience, Swire Shipping is dedicated to enabling trade to and fro the Asia-Pacific markets. We operate several high frequency services and our multi-purpose fleet provides a wide range of specialist customer solutions for containerised, project, heavy lift, refrigerated, breakbulk and mini bulk cargoes.

We connect 400 ports via an extensive network of services in the Asia-Pacific and globally, and maintain a worldwide agency network in addition to our own representative offices across the Asia-Pacific, Pacific Islands, North America and Europe, providing our customers with dedicated service and expert market knowledge.

With an unrelenting commitment to customer service, operational excellence and reliability, Swire Shipping is committed to saving our customers time. Our customers are at the heart of everything we do, and we work closely with them to achieve mutual success – because when you succeed, we succeed.
SWIRE SHIPPING

AT A GLANCE

Information as at 30 June 2019.

24 OFFICES

27 OWNED AND OPERATED VESSELS

68 COUNTRIES

14 LINER SERVICES

OVER

5,000 CUSTOMERS

2,175 PORT CALLS PER ANNUM*

*Figure calculated based on three-year average (2016, 2017, 2018) and is inclusive of Pacifica Shipping.
Established in 2012 as the dry bulk trading division of CNCo, Swire Bulk today operates a modern fuel-efficient fleet comprising owned, long-term and short-term chartered tonnage. With a fleet size of 138 owned and operated vessels across three vessel segments and eight offices around the world, Swire Bulk is well-positioned to serve customers globally, providing them with cost-effective solutions while offering greater flexibility.
As a leading vessel owner and operator, Swire Bulk takes pride in providing safe, convenient, efficient and reliable solutions to its customers. Specialising in transporting cargoes in the dry bulk segment, Swire Bulk’s vessels are well-suited to carry products such as grain, coal, cement and clinker.

Swire Bulk’s large and modern fleet ensures that we have the flexibility, supply and consistent technical standards to perform and deliver a large volume of freight contracts safely, reliably and professionally. Today, Swire Bulk continues to expand its footprint and market presence in tandem with a strategic newbuilding programme that will deliver the largest and most eco-friendly fleet trading in the market.
We provide competitive solutions and services to support logistics supply chains. We are experienced in the design, build and operation of specialist vessels such as floating cranes, cement ships and transhipment vessels. Every project is different and we offer tailor-made solutions that take into consideration challenging locations as well as draft restrictions, transhipment and unique constraints in both ocean and coastal transportation.
We have handled more than 35 million tonnes of commodities through our operations and partnerships. We commissioned the self-discharging cement carrier, *MV Aotearoa Chief*, in 2016 to New Zealand’s Golden Bay Cement. This vessel is tasked to carry more than 13 million tonnes over the life of its 20-year charter.

Since 1998, we have provided solutions catered to customers with significant operational constraints. Our solutions enable trapped commodities to enter markets cost effectively.

**BULK LOGISTICS**

**AT A GLANCE**

- 3 Specialised Self Unloading Operations
- 35 Million Tonnes Handled Since Inception
- 5,000 River Vessels Unloaded
- >10,000 Days on Hire
- 1,100 Vessels Loaded
Breakbulk is an economically viable shipping option for mining, steel, pulp and paper, aluminium, oil and gas, power utilities, railway rolling stock, vehicles, boats and helicopters where containerisation is impractical. Our modern fleet is designed to carry cargoes in non-standard units or SKUs, on deck, under deck, or within the tween decks on our multi-purpose fleet. Shippers are able to increase their economies of scale, as they can utilise our dual fleet offering and select from our diverse delivery schedule.
We have a long history of servicing mining, oil and gas companies in the Asia-Pacific. As the mining cycles ebb and flow, we understand the need for equipment mobilisation, repositioning of heavy equipment and renewed exploration services. By developing comprehensive resupply solutions for customers in remote islands, we enable the growth of regional trade and infrastructure in a sustainable manner.

Our shipping solutions form an integral part of the supply chain of all types of steel construction product to accompany the ongoing infrastructural development in the Pacific. From steel pipes of all lengths and diameters to structural steel that cannot be cut and containerised, and prefabricated steel structures for easy assembly and finished product in the form of steel coils and plate, our experience and modern fleet ensure cost effective carriage and on-time delivery.

The delivery of heavy equipment and in particular, to remote areas is our expertise. Our modern fleet is purpose-built for this task. The maximum lifting capacity of the Swire Shipping fleet varies between 60mt and 120mt.
We offer an extensive range of cementitious supply chain solutions globally to support the construction industry. Our in-depth knowledge of the industry enables us to offer flexible tailor-made solutions in mainstream trade lanes, as well as to and from the most remote and challenging areas.

Exports from the South Pacific bring much needed earnings to these island communities. Tuna fish exports provide not only a huge source of revenue, but also employment in the processing plants and cold storages that cater to this industry. We understand that transporting supplies to these remote locations to ensure continuous supply chain to the fishing fleets and processing plants is vital, and requires the matching of technical expertise and schedule integrity for on-time delivery. The export of tuna from these remote locations and across tropical zones requires a modern reefer fleet including Magnum containers. The average age of our fleet is well below the industry average, and with our dedication to food hygiene, we are a strong partner of all the major exporters, ensuring all grades of tuna get to market in optimal condition.
Between Swire Bulk and Swire Shipping, we have more than 12 vessels calling North Asia monthly, delivering forestry products from plantations to the market. Our extensive experience and supply chain knowledge allow us to service sustainable plantations with unparalleled freight solutions for our valued customers globally.

Fertilisers have contributed to an increase in the agricultural output worldwide over the last 60 years, and continue to be an important raw material due to its huge contribution to the production of grains. Swire Bulk ships this commodity aboard our fleet to the largest crop growing regions in the world. Whether natural or manufactured, we are experts in transporting fertilisers and understand they need special care in handling.
We are committed to delivering the highest standards of the grain industry. Swire Bulk understands the special requirements needed to handle, load and discharge grain as well as the products’ sensitivity to weather conditions. We carry three million tonnes of grain products annually and operate in key grain-growing regions in Australia, as well as in North and South America.

SPECIALIST IN GRAIN VOYAGES

We offer a variety of parcelling solutions globally. Our modern fleet of bulk carriers and multi-purpose vessels provide flexible combinations of port-to-port solutions, consolidating the unique logistics needs of our customers with time-sensitive bulk, breakbulk and unitised cargo.

ONE-OFF, TIME-SENSITIVE SHIPMENTS
Safety is our top priority in CNCo. We are committed to providing a safe and healthy working environment for both our employees and contractors.

As part of the Swire Group, we understand that Health and Safety are an integral part of corporate risk management. We aim to continually improve our management of health and safety, with a view of achieving Zero Harm. We do this by focusing on the development and implementation of a robust safety culture through training, learning and transparent reporting.

1,600 seafarers
311 fleet risk assessments available aboard each vessel database
34 seafarers trained in enhanced safety awareness courses conducted in 2018
400 seafarers trained in enhanced safety awareness courses annually
At CNCo, our philosophy is to never allow business objectives to compromise the health and safety of our employees, customers, visitors, contractors and the wider community. We take responsibility for safety at sea, in port and in all our offices.
SEAFARERS
We strive to cultivate a strong safety culture on board by having robust reporting structures in place, and continuously sharing knowledge and incorporating best practices into our work processes.

STEVEDORES, PORT WORKERS & OTHER THIRD-PARTY CONTRACTORS
At CNCo, we care not just about the safety of our people, but that of our contractors too. Both our operating divisions, Swire Shipping and Swire Bulk, work closely with all port services partners to ensure that the safety culture extends beyond our vessels and are reiterated during operational activities ashore.

OFFICE EMPLOYEES
As part of our commitment to provide a work environment that supports the safety, security and welfare of our people, we have developed a set of standards that are relevant to our onshore offices including establishing office safety committees and safety training workshops.

CARGO SAFETY
When it comes to handling cargo, we apply the highest safety standards. The safety of our customers’ cargo is of utmost importance and we have a Responsible Cargo Carriage Policy in place. As part of our cargo care duty, we actively engage with our stakeholders to ensure cargo operations are performed in a safe and responsible manner.
CNCo has been in business for over 145 years. We stood the test of time by always looking ahead and taking the right decisions for the long term. The world is facing some of the most pressing environmental challenges of our time. We are committed to being part of the solution. By helping the world in which we operate to thrive, so do we.
CNCo is one of the founding members of the Sustainable Shipping Initiative (SSI), comprising a group of shipowners, charterers and operators, class societies, shipping banks and manufacturers, who are working to achieve a sustainable vision for 2040. CNCo has been working with various stakeholders to build capacity and to improve the safety, health, social and environmental conditions at selected ship recycling facilities in Alang, India. These yards are Class NK Certified and HK Convention compliant.

We believe in doing right by our communities and investing in worthy causes. Our support for the communities focuses on education, community, health, youth, environment and biodiversity.
Feature advanced technologies which endorse our commitment to sustainable development.

Electric cranes and windlasses reduce fuel consumption and pollution while increasing handling speeds.

Bow Thrusters and Flap Rudders improve maneuverability, safety, reduce towage and allow vessels to service more challenging destinations.

Ballast Water Treatment eliminates invasive marine species into fragile ecosystems.

State-of-the-art bridge technology which enhances safety and the navigational abilities of our vessels.

Our vessels use high-technology performance management systems to monitor and control performance on a real-time basis and provide compliance data for EU-MRV and future IMO DCS regulations.

Our vessels are installed with various energy saving technologies such as waste heat recovery systems on engines and auxiliary machineries and variable frequency drives on pumps and ventilators.

Our vessels are applied with high performing low friction hull paints which significantly reduce fuel emission and carbon footprint on the environment.

We carry out in-depth studies to further enhance the efficiency of our existing fleet. For example, capacity boost on bulkers and propeller design modification on the multi-purpose liner vessels.
Our Fleet

**Swire Shipping**

- **01 × Spirit of Canterbury**
  - 14,053 dwt / 1100 TEU

- **06 × Operated Fleet**

- **04 × Miho**
  - 13,500mt dwt / 981 TEU

- **04 × Chief Class**
  - 22,000mt dwt / 1617 TEU

- **03 × Challenger Class**
  - 25,000mt dwt / 1257 TEU

- **08 × S Class**
  - 31,000mt dwt / 2118 TEU

**Swire Bulk**

- **04 × B Delta**
  - Grab Fitted BC

- **20 × B Delta**
  - Log Fitted BC

- **04 × Imabari**
  - 38,000 dwt

- **02 × Green Dolphin BC**

- **>100 × Operated Fleet**

**Bulk Logistics**

- **01 × Cement Carrier**

Information as at 30 June 2019.
OUR PEOPLE
THE HEART OF OUR BUSINESS
For CNCo to achieve success, we recognise that hiring the right talent and ensuring they can achieve their fullest potential is key. That is why we invest substantially in recruiting and retaining staff. We offer a range of opportunities and challenges for our staff to develop their skills in an inclusive and professional culture. Our aim is to help colleagues build meaningful and rewarding careers for the long term.

Our team comprises a range of nationalities from over 30 countries. Being part of a large multinational network and global organisation means that our people are able to tap into cross-cultural learning experiences through graduate programmes, job assignments and rotations.
At CNCo, we believe that the future is bright. Our optimism is fuelled on several fronts: shipping remains a vital part of the world economy; transporting goods and raw materials around the world.
We are well-positioned for growth. In 2018, we embarked on our most ambitious plan yet; with the digital transformation for Swire Shipping. By introducing and strengthening our digital capabilities, our aim is to provide seamless, fast and accurate service to our customers – wherever they may be – and to help them achieve supply chain success.

We continue to invest in newbuilding. Over the next two years, we will take the delivery of 18 new vessels. With an average age of 6.77 years as at December 2018, our fleet of vessels is one of the youngest in the world. By keeping our fleet young and modern, not only are we able to transport more cargo for our customers and ensure the comfort of our crew, but also comply with strict environmental standards.

We recognise that to drive the company forward, a talented, engaged and skilled workforce is necessary. We have – and will continue to – invest in our people, providing them with fulfilling careers while developing them professionally.
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